

Message Text

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PAGE 01 MANAGU 01705 121623Z

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ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W
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R 121609Z APR 76
FM AMEMBASSY MANAGUA
TO SECSTATE WASHDC 9709

UNCLAS MANAGUA 1705

EO 11652: N/A

TAGS: BENC, NU

SUBJECT: MAJOR PRODUCTS: US FIRM SEEKS LOCAL ARCHITECT/
ENGINEER PARTNERS

REF: STATE 082976

1. THE FOLLOWING ARCHITECTURAL FIRMS MIGHT BE INTERESTED
IN A PARTNERSHIP WITH DDDK AND G:
JULIO VILLA AND ASOCIADOS, APARTADO POSTAL 3162, MANAGUA,
NICARAGUA, PHONE 40973; SANTOS AND HEILEMANN, 21 AVE.
SUROESTE, 715, MANAGUA, NICARAGUA, PHONE 60456; OFINAR,
APARTADO POSTAL 4443, MANAGUA, NICARAGUA, PHONE 24262;
CARDENAL AND ASOCIADOS, KM. 2-1/2 CARRETERA NORTE, MANAGUA,
NICARAGUA, PHONE 23012.

2. SEVERAL OF THE LARGEST CONSTRUCTION FIRMS ARE THOROUGHLY
INTEGRATED IN THAT THEY DO THEIR OWN ARCHITECTURAL WORK. THESE
CONSTRUCTION FIRMS MAY ALSO BE USEFUL CONTACTS:
ARGUITECTOS INGENIEROS, S.A. (AISA), APARTADO POSTAL 1327,
MANAGUA, NICARAGUA, PHONE 40841; SOVIPE INGENIEROS, S.A.,
APARTADO POSTAL 348, MANAGUA, NICARAGUA, PHONE 40973;
CHAMORRO AND CUADRA, S.A., APARTADO POSTAL 1268, MANAGUA,
NICARAGUA, PHONE 40821; NESTER AND ARMANDO PEREIRA & CIA,
LTDA., APARTADO POSTAL 3065, MANAGUA, NICARAGUA, PHONE
24643; CONSTRUCTORA TECNICA, S.A. (CONTECSA), APARTADO
POSTAL 3578, MANAGUA, NICARAGUA, PHONE 24446.

3. THE ABOVE FIRMS ARE ONLY SUGGESTIONS, BASED ON OUR
KNOWLEDGE AND INFORMATION IN OUR FILES. THESE FIRMS HAVE
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NOT BEEN CONTACTED TO VERIFY IF THEY ARE INDEED INTERESTED IN

WORKING IN PARTNERSHIPS WITH US FIRMS.

4. THERE IS ONE HOSPITAL PROJECT NOW IN THE EARLY PLANNING STAGES: A 250-BED, ONE-STORY GENERAL HOSPITAL FOR THE NICARAGUAN SOCIAL SECURITY INSTITUTE. THE EXPECTED COST OF THIS PROJECT IS US\$3 TO US\$4 MILLION. WE WILL BE MOST HAPPY TO PROVIDE GREATER DETAILS WHEN DDDK AND G ARRIVE; WE ARE JUST COMPLETING A STUDY OF THE HEALTH SECTOR AND THE MARKET FOR US FIRMS SERVING THE HEALTH SECTOR.
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